

Software Development for Banking Services Company

PROJECT DETAILS

 Custom Software Development, IT Staff Augmentation, Web Development

 Jan. 2017 - Ongoing

 Confidential

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"The account executive is always attentive to our needs and looks for ways to help us as quickly as the market needs."

PROJECT SUMMARY

Towa - Nearshore Software Excellence designs and develops software for a banking services company. The team develops software for Internet and mobile banking and supports documentation and UX design.

PROJECT FEEDBACK

Towa - Nearshore Software Excellence's deliveries have a quality index above 95% and offer 100% attention to incidents. The team showcases impressive HR management methodology. Towa - Nearshore Software Excellence is attentive to the client's needs and delivers more than 95% of the projects on time.




The Client


Please describe your company and position.


I am the Subdirector of a banking services company.

Describe what your company does in a single sentence.

Banking Services

 **Salvador Garcia**
Director, Banking Services Company

 **Financial services**

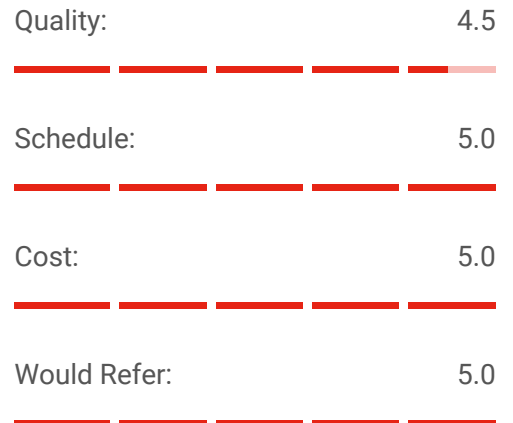
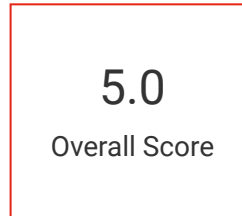
 **Monterrey, Mexico**

The Challenge

What specific goals or objectives did you hire Towa - Nearshore Software Excellence to accomplish?

- quality of service
- honesty and commitment

CLIENT RATING



The Approach

How did you find Towa - Nearshore Software Excellence?

- Online Search
- Referral
- Previous Experience

Why did you select Towa - Nearshore Software Excellence over others?

- High ratings
- Close to my geographic location
- Pricing fit our budget
- Great culture fit
- Good value for cost
- Company values aligned

How many teammates from Towa - Nearshore Software Excellence were assigned to this project?

Over 80

Describe the scope of work in detail. Please include a summary of key deliverables.

- Custom software development for new banking products and services
- Internet banking and Mobile banking
- Documentation, user requirements analysis, source code, quality testing
- Solution design and architecture documents
- Screen design and user experience

The Outcome

What were the measurable outcomes from the project that demonstrate progress or success?



- Deliveries with a quality index above 95%
- On-time deliveries in more than 95% of projects
- 100% incident attention

Describe their project management. Did they deliver items on time? How did they respond to your needs?

The account executive is always attentive to our needs and looks for ways to help us as quickly as the market needs.

What was your primary form of communication with Towa - Nearshore Software Excellence?

- In-Person Meeting
- Virtual Meeting
- Email or Messaging App

What did you find most impressive or unique about this company?

human resources management methodology

Are there any areas for improvement or something Towa - Nearshore Software Excellence could have done differently?

be more demanding with us as a client to help them deliver more and better projects

